



Election of Board Directors

February 12th was the deadline to let the Nominating Committee know if you were interested in seeking a position on the Board of Directors.

You are hereby advised of your right under Article V, Section 4 of the Credit Union's bylaws to submit to the Chairperson on or before April 15, 2021, a petition requesting your nomination as a nominee to the Credit Union's Board of Directors. Your petition must be signed by at least one hundred (100) members eligible to vote at meetings of the members of the Credit Union.

Please submit any nomination petitions to Renee Zimmerman, Vice- President, P O Box 100, Spooner, WI 54801 or fax 715-635-6913; or email to: r.zimmermann@indianheadcu.org On the subject line of an email please type: Board Candidate.

There are two positions open for the board and there will be two candidates. If someone petitions to have their name placed in nomination to the Board, there will be an election.

In order to vote in the Board election, the member must contact the credit union via email or phone to request a ballot. On the subject line of an email please type: ballot. We will not know until April 16th if there will be an election. We will post a notice on our website and in each office if there will be an election. Ballots would be available on April 17, 2021. All ballots must be returned by April 26th to the Nominating Committee c/o Renee Zimmerman at the credit union office in Spooner.

Dan Makosky was a candidate for the Board of Directors, he has since dropped out. The current candidates are Scott Wallin, he is a CPA with his own business in Superior, WI . Scott is married with two grown children. The other candidate is Karen Sohn, she is a RN. She works at the Spooner Health System and teaches at the University of Wisconsin Eau Claire Campus. Karen is married with three grown children. Karen's grandmother, Elaine Johnson was the President of Indianhead Credit Union for many years.

Internet Explorer 11 will no longer be supported.

We encourage you to update your Online Internet Banking Desktop, Browser Tablet and mobile devices using IE11 since they will no longer be supported after August 17th. We recommend you move to a supported browser such as Edge or Chrome.

60th Annual Meeting

Please join the meeting from your computer, tablet or phone. If you would like to attend, we will provide the virtual meeting link and phone number once you RSVP.

Where: Virtual Web &/or Conference Call

When: April 27, 2021 Time: 7:00 pm

Please RSVP by April 22nd by calling or emailing Freddie at: 715-635-8273, ext 210 or 800-645-9391 f.conner@indianheadcu.org

New office in Grantsburg

Due to Covid-19 our plans for the new office in Grantsburg is behind schedule. The new building for Grantsburg is in the final design stage. Once the design has been approved and the costs are determined a decision will be made if we will build this year or at a later date. If we build this year our goal would be to have it done by winter.

Late Fees on Secondary Mortgage Market Loans

Late charges will no longer be waived on secondary mortgage market loans effective May 1, 2021. A real estate loan payment is late if paid more than 15 days after the due date. For loans due on the 1st, if paid after the 16th, a late charge will be assessed. Most late fees are 5% of the unpaid payment amount. A late fee for a loan with a \$1,000 payment would be \$50.00. If a late fee is assessed the loan payment must include the late fee before the payment will be applied to the loan.

Real Estate Loans

Dale Gottschalk, Executive Vice-President has been appointed head of the lending department. His many duties are supervision of the loan officers and lending clerks, compliance of the policy and procedures along with collection oversight. If you have any questions or issues please contact Dale at 635- 8373 ext. 209. **Dale will also be the one to contact for real estate loans.**

Interest rates for real estate loans have been low for a year now. Rates have started to inch up. If you have been thinking about refinancing your current home or purchasing a new one, now is the time to act.

Indianhead Credit Union does mortgage loans for primary residences and second homes. They can be stick built or a manufactured home, a single wide or a double wide. At this time single-wide manufactured homes must be on land owned by the borrower. We also do land only loans. The land cannot be used for income producing purposes. In addition, we also offer construction loans.

We also offer a secondary mortgage market product that possess a lower interest rate than our in-house loans. Secondary mortgage market loans must be for a primary or secondary residence. Manufactured homes must be a double wide. There is a higher equity requirement for cash-out refinance on a manufactured homes.

What should you consider when thinking about refinancing your mortgage? You would want to look at the interest rate, the closing costs and the term. Loans going into the secondary market must be completely underwritten which means a new appraisal, title insurance, flood plain determination, credit reports and verification of income.

Closing costs run from \$1,000 to \$1,800 for a refinanced loan depending on the amount borrowed, and which county and vendors used. The member can select the title insurance company but not the appraiser. The appraisal must be ordered by the credit union and paid for before it is ordered.

Examples

(none of the examples include escrow payments)
Interest is based on a 360-day year

Interest rate is based on current day secondary mortgage market rate, rates change daily

In 2011 a member borrowed \$150,000 for 30 years at 5% interest. Payment amount: \$805.24 (P&I only); total interest for the 30 years: \$139,880.02.

A. After 10 years member decides to refinance, the current balance is \$122,307.50. The estimated interest paid for the 10 years is \$68,640.71.

B. New loan for \$122,307.50 for 30 years at 3.375% interest. Payment amount \$540.72 (P&I only); total interest for the new 30-year term: \$72,349.73.

Estimated Interest paid with option A and B is \$140,990.44 plus estimated closing costs of \$1,300; total estimated cost to member: \$142,290.44. Costs increased by \$2,410.42 over original loan.

C. New loan for \$122,307.50 for 20 years at 3.25% interest. Payment amount \$693.73 (P&I only); total interest for the new 20-year term: \$44,185.30.

Estimated Interest paid with option A and C is \$112,826.01 plus estimated closing costs of \$1,300; total estimated cost to member: \$114,126.01. Savings to member \$25,754.01 compared to original 30-year term.

D. New loan for \$122,307.50 for 15 years at 2.75% interest. Payment amount \$830.01 (P&I only); total interest for the new 15-year term: \$27,093.20.

Estimated Interest paid with option A and D is \$95,733.91 plus estimated closing costs of \$1,300; total estimated cost to member: \$97,033.91. Savings to member: \$42,846.11 compared to original 30-year term. Loan would be paid off 5 years sooner than original loan.

If you want to crunch some numbers to determine if refinancing your mortgage would work for you; email Kathy at k.berndt@indianheadcu.org. She will need your current balance, the original loan amount, the original term, date the loan was taken out, current interest rate and whether or not you want to add additional money, also the new term you want. She will do some calculations for you and email the results to you. On the subject line please type: refi.

If you have decided to refinance call Dale at 715-635-8273, ext. 209. Dale works normal hours 8:00 to 4:45 Monday thru Friday.